INGREDIENTS IN EFFECTIVE WOPs:
Lessons from BEWOP

UNESCO-IHE
Institute for Water Education

GWOPA
Global Water Operators’ Partnerships Alliance

UNHabitat
For a better urban future
INGREDIENTS IN EFFECTIVE WOPs

Knowledge

Definition:

Question:
Compatibility

**Definition:** match between partners to foster the best outcome

**Question:**
How (can you) build compatibility?
What factors play a role?
Who needs to be compatible?
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Money

**Definition:** the financial resource that enables you to start and sustain your partnership

**Question:**
- Where is the money?
- How much of a limiting factor is money?
- Does the source of money influence the partnership?
Results

Definition: the outcomes that are attributable to partnership activities

Question: Do WOPs require a distinct system of indicators to assess results? If so, what would such a system look like?
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Ownership

Definition: sense of responsibility for and stake in the WOP process and its outcomes

Question:
How do you foster ownership in a WOP? Is ownership for the WOP the same as ownership for its outcomes?